



# RFID Project Management

Driving RFID-Solution program success through proven management processes.

RFID Project Management provides a single point of accountability to orchestrate activities throughout all phases of an RFID-solution implementation.

On budget. On time. On target. Alien's Professional Services team has built upon such quality management processes as Lean and Six Sigma to establish an industry leading knowledge for delivering solutions that truly impact an organizations bottom line. Capitalizing on decades of field experience, successes across an array of industry sectors, and one of the largest partner ecosystem networks in the industry, Alien's project and program management knowledge significantly eliminates risk when doing RFID deployments.

## Successful RFID Deployments Require Discipline

To reduce deployment risk, improve program outcomes, more efficiently allocate resources, and reduce the total program cost of ownership, Alien's RFID Project Management aims to:

- Identify and validate the underlying business case.
- Document customer requirements, expectations and metrics deemed critical to Quality (CTQ).
- Establish accurate outcome objectives, metrics, and methods of measurement.
- Verify measurement of system repeatability.
- Identify, analyze, prototype, test, validate, and document solutions.
- Train stakeholders on solution management and maintenance best practices.

Building upon a stable RFID implementation plan, Alien's Professional Services team skillfully balances executive strategy, stakeholder expectations, vendor relationships, and targeted outcomes using a proven Project Management Methodology.

*"Alien's Professional Services group led a team, comprised of internal participants and multiple external vendors, through a series of aggressive technical challenges and deadlines resulting in an on time and on budget project. Their disciplined approach to project management proved key to our program's success."*





## RFID Project Management

Driving RFID-Solution program success through proven management processes.

### Disciplined. Approach.

Partnering with Alien’s Professional Services team has allowed organizations of every size and across every market segment to more efficiently and cost-effectively deploy their RFID strategy. What makes Alien’s Professional Services the only choice for owning your RFID Project Management is its approach.

Alien’s Professional Services team is staffed by Project Management Institute (PMI) certified Project Management Professionals (PMP) with knowledge of both technical issues and business processes. Holding decades of combined experience designing and deploying successful RFID solutions in application areas such as manufacturing, warehouse, distribution, asset tracking, brand protection, cold chain management, and logistics, as well as integrating RFID applications and data into enterprise systems and business processes the Alien team has the range of skills necessary to guide a project’s success. Trained in such contemporary project management approaches and quality tools as Lean and Six Sigma, Alien delivers the RFID program results you require.

By engaging Alien’s Project Management services you receive:

- ▶ House of Quality document that lists granular level customer Critical To Quality requirements.
- ▶ Quality Functional Deployment (QFD) properly prioritizing requirements.
- ▶ Path-to-Success document tying Critical To Quality items to the business case.
- ▶ Detailed as-is and to-be process maps.
- ▶ Parretto chart and detailed statistical metrics.
- ▶ Solutions Usage Metrics document for optimal solution selection.
- ▶ Solutions benchmark testing results.

Rely upon the disciplined approach of Alien’s Professional Services RFID Project Management.

### Engage Alien Professional Services

Alien’s Professional Services team will meet or exceed the success metrics defined for each engagement. For more information or to engage Alien’s Professional Services, visit <http://www.alientechnology.com/services/>

### Activities

- Strategize, design, and develop a detailed project plan
- Establish and foster stakeholder relationships
- Orchestrate vendor and partner participation
- Document and apply proven PMM practices
- Align solution direction with business objectives
- Anticipate potential risk factors
- Assess, identify, and manage project scope, priorities, and risks
- Monitor and report project milestones
- Manage project cost, schedule, and expense
- Calculate and report success metrics
- Guide and coach program delivery

### Typical Engagements

- Vendor selection and coordination
- Site deployment and installation
- Technology integration
- Solution documentation and training
- Solution scaling and propagation
- Outcome measurement

### Project Implementation Lifecycle

- Analyze
- Design
- Prototype
- Validate
- Build
- Test
- Deploy
- Manage

